# Home News



#### **Individual Solutions, Inspired Results**

Winter 2017

#### What is Radon and what can I do about it?

Radon is a natural odorless radioactive gas that has been linked to cancer. It seeps through cracks in the basement of homes. If you are looking to buy or sell a home, a good real estate agent can help you by having the home tested and arranging for mitigation if needed. It doesn't matter if the home is new or old. Test kits can be ordered through the Nebraska Department of Health and Human Services website. The test kits range in price from \$5-\$15. There are also qualified professionals who can test your home for Radon.

Radon mitigation is a process of bringing the Radon levels down to or below 4.0 pc/l by installing a system which vents the gas from the basement to outside. Radon mitigation contractors are licensed by the State. For more information, go to <a href="mailto:DHHS.helpline@Nebraska.Gov">DHHS.helpline@Nebraska.Gov</a>.

January is Radon awareness month. Radon is most dangerous in winter due to homes being closed up with less ventilation, allowing gas to build up in the home. According to Nebraska Health and Human Services, Wayne County is a zone 1 for Radon which means that is there is a high risk of Radon in the Area.

Radon is a dangerous gas, but it doesn't have to be scary. If you are looking to buy or sell a home, give me a call at 402-375-3385 and I will help you resolve this issue so you and your family can enjoy your home. Please email questions and comments to: wendy@mwlco.net.

#### Should you sell the existing house first, or buy the next one first?

Your decision should be based on the current market conditions. In today's market, buyers have a stronger position than sellers simply because of the number of properties moving. In this type of market it is more financially safe to sell your existing house before buying the next one.

#### Advantages of selling first:

- 1. You have cash ready to purchase the next house. This makes you a very strong buyer.
- You do not have to worry about being pressured to take less for your house because you are in a hurry to sell.
  As a seller you can ask for a longer closing period to give you more time to

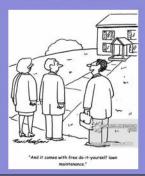
find a new home.

#### Disadvantage of selling first:

If your home sells, you may need to find a place to stay while you are looking for your next home. But remember **you** have the power to determine how quickly your home sells!

Call me with questions: 402-375-3385 I'd love to help you.

#### Humor corner



## WANT TO KNOW WHAT YOUR HOUSE IS WORTH?

Call 402-375-3385 or email: wendy@mwlco.net

For a Free Comparative Market Analysis!

### **Our Listings!**



302 Broadway, Concord



920 Nebraska St.



**Autumn Oaks, Crofton** 



813 Jaxon St.



1019 Providence Rd



812 E 10th St.